

	Supplier name	ABC		<i>my rate</i>
	Year	2020		
	Procurement contact	Jack & Jill		
	FruTech contact	Bill & Ben		

Supplier success ratings:

RATING	Under-Performance	On Target Performance	Out-Performance
Performance	e.g. some significant misses to expectations	e.g. supplier always adds value to partnership	e.g. excellent match to values

Supplier Values:


innocent value	what good looks like
e.g. Collaborative	<ul style="list-style-type: none"> E.g. collaborate with innocent to problem solve
e.g. Proactive	<ul style="list-style-type: none"> E.g. Take ownership of performance and drive change
e.g. Responsible	<ul style="list-style-type: none"> E.g. Long term outlook
e.g. Excellent Communication	<ul style="list-style-type: none"> E.g. quick to respond to queries and concerns

	<i>Supplier name</i>	ABC		<i>my role</i>
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Responsibilities: The scope and main responsibilities of your role as a supplier of innocent.

Adding value to our mutual supply chains by sourcing and identifying ingredients that taste good and do good		
Nail the basics	Continuous Improvement	Look to the future
<ul style="list-style-type: none"> E.g. supply chain compliant with innocent technical and sustainability standards 	<ul style="list-style-type: none"> E.g. Think end-to-end: recommend where technical, quality and sustainability standards can be improved 	<ul style="list-style-type: none"> E.g. update on market trends, to identify opportunities for new product development
Live the values		

SIMPLE:	Specific	Inspiring	Measurable	Possible	Line of sight	End point clear
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Projects: The most value creating things that need to be achieved this year. Must be SIMPLE (see footer), and a maximum of 3 at any one time. These will be judged against project timelines.

Pillar	Project	Description	Why are we doing it?	Deliverables shown in key decision points	By When
Nail the basics	e.g. remain at "on target" performance				
Continuous Improvement	e.g. end to end efficiency				
Look to the future	e.g. active involvement in delivering innocent sustainability strategy				

SIMPLE:	Specific	Inspiring	Measurable	Possible	Line of sight	End point clear
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